

Take Control of Your Business and Reach a New Level of Success Without the Struggle

Do you think your business should be performing better? Do you feel like you're working harder than everyone else? Is your staff in need of motivation? Is your business running you? Do you dream of time-freedom and financial stability? Then Your Business Success® is the program for you.



**A SIMPLE 12 STEP FORMULA GUARANTEED
TO IMPROVE YOUR DENTAL LAB BUSINESS**

Your Business Success is a proven 12-month, value-growth program that will help you supercharge your business progression, empower your employees, re-inspire you to a new level of success, and increase the value of your business, with less struggle. Once and for all!



PROGRAM

OVERVIEW

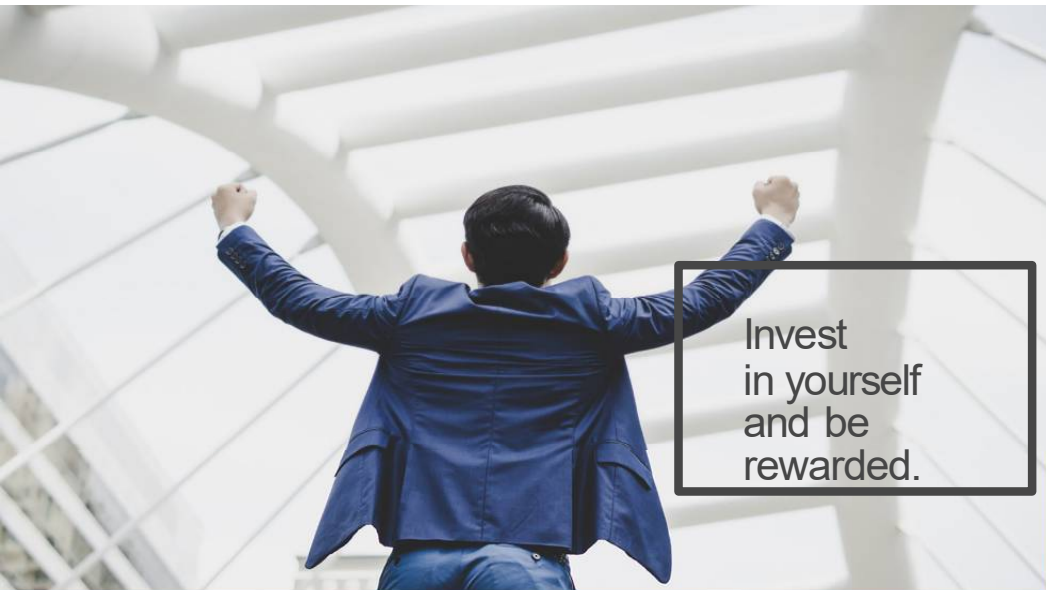
A sophisticated
and practical group
coaching approach

This 12-month course combines MAUS certified coaching, peer group interaction, cloud-based technology, and your industry expertise with a proven, guaranteed formula for achieving personal success, business growth, profit, and improved business valuation. This course will teach you how to work practically ON your business instead of working so hard IN your business.

Why Choose Your Business Success with Weiss Advisors?

Your Business Success coaching through Weiss Advisors offers a worldwide, proven growth formula unlike any other, perfect for the dental lab business. With YBS:

1. You will create a process-driven business machine.
2. Nothing is left to chance and positive results are *guaranteed*.
3. The program pays for itself within the first year.
4. Your business will perform in the top quartile in your field.
5. You lay a solid, efficient foundation so your business can run independently and enhance everything you do and achieve for the rest of your life.



Invest
in yourself
and be
rewarded.

What You Will Learn & Your Business Success Benefits

Over 12-months, we align your personal, financial, and business goals and create a shared value system that considers you, your family, and your employees, resulting in less stress, increased wealth, personal satisfaction, higher business valuation, and more free time as a business owner.

MAKE BETTER BUSINESS DECISIONS

In YBS, you will be with other like-minded business owners who participate in the program. This industry peer group of non-competitors becomes your very own advisory board. You benefit from shared ideas and solving business issues by leveraging each other's experiences within the group.

TRANSFORM YOUR STAFF INTO ASSETS

You must create the right team to get you where you want to go. Studies report that 70% of staff are not engaged in the business where they work. Disengaged workers are costly. This program will teach you how to empower your staff and create a workplace that inspires growth.

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GIVE YOURSELF BACK 20 HOURS PER WEEK

Imagine 20 extra hours a week of free time! Running a business does not have to be chaotic and stressful. Our simple strategies will give you back as many as 20 non-working hours per week. You will gain the tools and knowledge to build a business that can run without you.

DOUBLE YOUR BUSINESS VALUE

Your business could be worth millions – has it reached its potential? Can you exit at any time? Exiting *should be* the biggest financial event of your life. This course will help increase the value of your business and create a reliable, executable exit plan.

OTHER FEATURES OF THE PROGRAM

- Business assessments benchmark performance; suggested actions for improvement.
- Receive the latest cloud-based technology (\$8000 value); diagnose inefficiencies and apply systemized solutions.
- We will train your key employees to use the software on your behalf.
- Face-to-face and/or virtual workshops and accountability sessions move you forward.
- Highly engaging meetings with Larry Weiss as coach, facilitator, and industry expert keep sessions on-point – no wasted time here.
- Classes will be organized by lab size and capabilities.

As long as you put in the effort and follow the steps, this program works. It more than pays for itself within the first year. By year two, the results become clear.

How Much Does Your Business Success Cost?

For a limited time, Weiss Advisors is offering Your Business Success at \$600 per month, per dental lab, includes two participants. We find the best results come from the business owner and a key employee attending together. For \$1,800 per quarter, you get a turn-key solution that will significantly increase your wealth, personal satisfaction, and free time. Try us for 3 months, if not completely satisfied you can end your participation.

Contact Weiss Advisors to schedule a no-charge consultation to learn how to put an end to stress and chaos and enjoy personal and business success, more free time, and better financial results.

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INDIVIDUAL SESSIONS

- 1 TRAITS OF A SUCCESSFUL BUSINESS AND HOW TO GET STARTED
- 2 BUSINESS BLOCKAGES & HIGH LEVEL PERSONAL & BUSINESS GOALS
- 3 VISION, VALUE & CULTURE & HIGH PERFORMANCE ASSESSMENT
- 4 BUILDING A STRATEGIC PLAN TO DRIVE YOUR BUSINESS
- 5 DEVELOPING ACCOUNTABILITY & SCORECARDS FOR STAFF & OWNERS
- 6 DEVELOPING ACTION PLANS AND MONTHLY REVIEW SESSIONS
- 7 DEVELOPING SALES AND MARKETING PLANS
- 8 IMPROVING EMPLOYEE ENGAGEMENT, HR SYSTEMS & DELEGATION
- 9 IMPROVING SYSTEM AND INNOVATION TO DRIVE GROWTH
- 10 DEVELOPING CASH FLOW AND BUDGETS AND IMPROVING PROFIT
- 11 UNDERSTANDING HOW MUCH YOUR BUSINESS IS WORTH & SUCCESSION
- 12 PERSONAL RESILIENCE AND WORK LIFE BALANCE



12 CRITICAL STAGES TO YOUR BUSINESS SUCCESS®

